

Curriculum Vitae

MICHEL ANDRÉ MARÉCHAL

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Date of birth:	22nd October 1979
Nationalities:	Swiss and French
Address:	Department of Economics University of Zurich Bluemlisalpstrasse 10 CH-8006 Zurich Switzerland
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Research Interests

Field and Lab Experiments, Behavioral Economics, Applied Microeconomics

Current Employment and Positions

Aug18 – present	Professor of Economics Department of Economics, University of Zurich, Switzerland
Jul14 – present	CESifo Research Network, Munich, Germany Research Network Fellow
Dec22 – present	Scientific Advisor, Center for Legal Data Science, University of Zurich

Past Employment and Positions

Aug22 – Jul24	Visiting Professor of Economics Rady School of Management, University of California San Diego
Sep17 – Aug18	Associate Professor of Economics Department of Economics, University of Zurich, Switzerland
Sep11 – Sep17	Assistant Professor of Economics Department of Economics, University of Zurich, Switzerland
Jan18 – Dec23	Associate Editor, <i>Journal of the European Economic Association</i>

Education

Oct04 – Feb08	PhD in Economics and Finance (<i>with highest distinction</i>) University of St. Gallen (HSG), Switzerland Thesis: “Behavioral Economics in the Wild” Advisors: Prof. Dr. Monika Bütler (University of St. Gallen) and Prof. John List, PhD (University of Chicago)
Oct99 – Mar04	Graduation (lic.oec.hsg) in Economics and Business Administration University of St. Gallen (HSG), Switzerland
Dec01 – Mar02	Exchange term Indian Institute of Management Bangalore, India

Publications

“Whose Preferences Matter for Redistribution: Cross-Country Evidence”, (with Alain Cohn, Ray Fisman, and Jeffrey Yusof), *Journal of Political Economy: Microeconomics*, 2025, vol. 3, 1-24.

“What Do Cross-country Surveys Tell Us About Social Capital?”, (with David Tannenbaum, Alain Cohn, and Christian Zünd), *Review of Economics and Statistics*, 2025, vol. 107, 142–151.

“Vaccine Nationalism Counterintuitively Erodes Public Trust in Leaders”, (with Clara Colombatto, Jim Everett, Julien Senn and Molly Crockett), *Psychological Science*, 2023, vol 34, 1309-1321.

“A Closer Look at Civic Honesty in Collectivist Cultures”, (with David Tannenbaum, and Alain Cohn), *Proceedings of the National Academy of Sciences (PNAS)*, 2023, vol. 120 e2313586120.

“Honesty in the Digital Age”, (with Alain Cohn and Tobias Gesche), *Management Science*, 2022, vol. 68, pp. 827-845.

“Moral dilemmas and trust in leaders during a global health crisis”, (with Jim Everett, Clara Colombatto, Edmond Awad, Paulo Boggio, et al.), *Nature Human Behaviour*, 2021, vol. 8, pp. 1074-1088..

“Frequent Job Changes Can Signal Poor Work Attitude and Reduce Employability”, (with Alain Cohn, Frédéric Schneider, and Roberto Weber), *Journal of the European Economic Association*, 2021, vol. 19, pp.475-508..

“Motivated Misremembering of Selfish Decisions”, (with Ryan Carlson, Molly Crockett, Ernst Fehr, and Bastiaan Oud), *Nature Communications*, 2020, vol. 11, Article number 2100.

“Selective Participation May Undermine Replication Attempts”, (with Alain Cohn and Ernst Fehr), *Nature*, 2019, vol. 575, pp. E1-E2.

“Civic Honesty Around the Globe”, (with Alain Cohn, David Tannenbaum, and Christian Zünd), *Science*, 2019, vol. 365, pp. 70-73.

“Hidden Persuaders: Do Small Gifts Lubricate Business?”, (with Christian Thöni), *Management Science*, 2019, vol. 65, pp. 3877-3888.

“Laboratory Measure of Cheating Predicts School Misconduct”, (with Alain Cohn), *Economic Journal*, 2017, vol. 128, pp. 2743–2754.

“Do Professional Norms in the Banking Industry Favor Risk-Taking?”, (with Alain Cohn and Ernst Fehr), *Review of Financial Studies*, 2017, vol. 30, pp. 3801–3823.

“Increasing Honesty in Humans with Noninvasive Brain Stimulation”, (with Alain Cohn, Christian Ruff, and Giuseppe Ugazio), *Proceedings of the National Academy of Sciences (PNAS)*, 2017, vol. 114, pp. 4360-4364.

“Priming in Economics”, (with Alain Cohn), *Current Opinions in Psychology*, 2016, vol. 12, pp. 17-21.

“Bad Boys: How Criminal Identity Salience Affects Rule Violation”, (with Alain Cohn and Thomas Noll), *Review of Economic Studies*, 2015, vol. 82, pp. 1289-1308.

“Evidence for Countercyclical Risk Aversion: An Experiment with Financial Professionals”, (with Alain Cohn, Jan Engelmann, and Ernst Fehr), *American Economic Review*, 2015, vol. 105, pp. 860-885.

“Business Culture and Dishonesty in the Banking Industry”, (with Alain Cohn and Ernst Fehr), *Nature*, 2014, vol. 516, pp. 86-89

“Elections and Deceptions: An Experimental Study on the Behavioral Effects of Democracy”, (with Luca Corazzini, Sebastian Kube, and Antonio Nicoló), *American Journal of Political Science*, 2014, vol. 58, pp. 579-592.

“Do Wage Cuts Damage Work Morale: Evidence From a Natural Field Experiment”, (with Sebastian Kube and Clemens Puppe), *Journal of the European Economic Association*, 2013, vol. 11, pp. 853-870.

“The Currency of Reciprocity: Gift-Exchange at the Workplace”, (with Sebastian Kube, and Clemens Puppe), *American Economic Review*, 2012, vol. 102, pp. 1644-1662.

“Determinanten kindlicher Geduld: Ergebnisse einer Experimentalstudie im Haushaltskontext”, (with Björn Bartling, Ernst Fehr, Barbara Fischer, Fabian Kosse, Friedhelm Pfeiffer, Daniel Schunk, Jürgen Schupp, and Katharina Spiess), *Schmollers Jahrbuch*, 2010, vol. 130, pp. 297-323.

“Egalitarianism and Competitiveness”, (with Björn Bartling, Ernst Fehr, and Daniel Schunk), *American Economic Review*, Papers and Proceedings, 2009, vol. 99, pp. 93-98.

“Two are better than One! Individuals’ Contributions to ‘Unpacked’ Public Goods”, (with Michele Bernasconi, Luca Corazzini, and Sebastian Kube), *Economics Letters*, 2009 vol. 104, pp. 31-33.

Working Papers

“Standing in Prisoners’ Shoes: A Randomized Trial on How Incarceration Shapes Criminal Justice Preferences”, (with Arto Arman, Andreas Beerli, and Aljosha Henkel), 2025

“Framing Effects in Political Decision Making: Evidence From a Natural Voting Experiment”, (with Monika Bütler), CEPR Discussion Paper No. 6200, 2007

Work in Progress

“The Right to Be Heard: A Randomized Controlled Trial on Economizing Procedural Justice”, (with Andreas Beerli, Lorenz Biberstein, Martin Killias, Nora Markwalder, and Massimiliano Pozzi)

“On the Side-effects of Smart Drugs on Cheating”, (with Andreas Kappes, Anne-Marie Nussberger, Alain Cohn, Guy Kahane, Julian Savulescu, Philip Cowen, Michael Browning, and Molly Crockett)

“Justice Study: The Effects of Short-Term Incarceration on Human Life”, (with Andreas Beerli, April Faith-Slaker, James Greiner, and Julian Langer)

“The Effect of Mental Health Treatment and Social Services in Jail: A Randomized Controlled Trial”, (with Andreas Beerli, Aljosha Henkel, Richard Bryant, Naser Morina)

“A Randomized Controlled Trial on Legalizing Recreational Cannabis”, (with Arto Arman, Andreas Beerli, Alain Cohn, Aljosha Henkel)

Awards and Grants

2025 – 2029	Swiss National Science Foundation
2022 – 2029	NOMIS Foundation
2021 – 2024	Diligentia Foundation
2020	Diligentia Prize for Empirical Research (for <i>Science</i> paper “Civic Honesty Around the Globe”)
2020 – 2023	Stiftung wissenschaftliche Forschung, University of Zurich
2019 – 2020	NOMIS Foundation
2016	<i>Journal of the European Economic Association</i> , Excellence in Refereeing Award
2013 – 2017	Gottlieb Duttweiler Institute (GDI)
2008 – 2010	Swiss National Science Foundation
2007	Richard-Büchner Stiftung
2007	Research Fund of the University of St. Gallen
2005 – 2006	Research Fund of the University of St. Gallen

Teaching

2025 – present	Behavioral Labor Economics (Master level), University of Zürich
2021 – present	Field Experiments (PhD), University of Zurich
2013 – present	Experimental Economics (Master level), University of Zürich
2024 – present	Recent Developments in the Empirical Economics of Crime (Master level), University of Zürich
2024	Strategy (MBA), Rady School of Management
2023 – 2024	Global Business Strategy (Undergraduate), Rady School of Management
2018	Field Experiments (PhD), University of Copenhagen
2008 – 2022	Organizational Economics (Master level), University of Zürich
2008 – 2016	Seminar in Behavioral and Experimental Economics (Master level), University of Zürich
2005 – 2007	Tutorials for Microeconomics II (Bachelor level), University of St. Gallen

Supervised Students

PhD committee	Carina Cavalcanti (ETH), Fanny Brun, Job Harms (Erasmus Rotterdam), Christian Zünd, Florian Schneider, Xiaoyue Shan, Sili Zhang, Krishna Srinivasan, Jeffrey Yusof, Philipp Sternal, Flavia Hug, Aljosha Henkel, Arto Arman
Master and Bachelor	Andika Willyanto, Barbara Fischer, Rainer Felder, Sandy Göbler Sarah Schätzle, Stephan Koller, Ueli Schuele, Esin Bayram, Bruno Scherrer, Corinna Huelnhagen, Milena Brunner, Matthias Graber, Frédéric Müller, Sara Antunes, Bigna Ruppen, Tanja Studer, Sarah Waser, Helen Bänninger, Pascal Rast, Joël Farronato, Jonas Addor, Lino Stössel, Ewelina Laskowska, Marco Schwarz, Nicole Honegger, Cosimo De Pasquale, Roger Reschek, Dominic Bigliel, Christine Kaut (KIT Karlsruhe), Nenad Ruvidic, Cosma Gabaglio, Marc Zimmermann, Flavio Caderas, Nicolas Sampl, Thomas Braschler, Flurin Noldin, Karim Ben Hassine, Pascal Bührig, Jan Portmann, Jan Aeberhard, Cathrin Dembeck, Jeffrey Yusof, Mauro Lanfranchi, Melina Ehram, Soraya Catoja, Flavia Hug, Norina Furrer, Martina Scarpi, Amadeo Grob, Arto Arman, Oliver Perdomo, Urs Eichenberger, Martin Zeller, Benjamin Huber, Schahin Bajka, Andrea Weber, Selma Schneider, Pavel Singh, Sandy Luu, Domenico Sorrentino
Internships	Ewelina Laskowska, Sophia Zügel, Sarah Wolf, Robert Niederberger, Frina Lin, Joel Hampton

Presentations

NHH Spring School in Behavioral Economics, 2026, UC San Diego
Applied Micro Seminar, 2025, NUS Singapore

BSE Summer Forum, 2025, Barcelona
 C-BID Highlights, 2024, NYU Abu Dhabi
 Research Seminar, 2024, Rady School of Management UC San Diego
 Nordic Conference in Behavioral and Experimental Economics (Keynote), 2024, Copenhagen
 NHH Spring School in Behavioral Economics, 2024, UC San Diego
 Center for Economic and Social Research Seminar, 2024, USC Dornsife
 Behavioral Decision Making Seminar, 2023, UCLA Anderson
 NHH Spring School in Behavioral Economics, 2022, UC San Diego
 North-American ESA Meeting, 2022, UC Santa Barbara
 SFB Research Seminar, 2022, Innsbruck
 Workshop in Experimental and Behavioral Economics, 2022, Venice
 Department Seminar, 2021, Ca'Foscari Venezia
 BBE Colloquium and Seminar, 2021 Berlin
 External Law & Economics Workshop, 2021 NYU
 Departmental Seminar, 2020 GATE Lyon
 Behavioral Sciences Workshop, 2020 Yale
 Lunch Seminar Public Policy Group, 2020 ETH Zurich
 Departmental Seminar, 2020 University of York
 Seminar in Politics and Society, 2019 Collegio Carlo Alberto, Turin
 Departmental Seminar, 2019 University of Heidelberg
 MPI Research Seminar, 2018 Max Planck Institute Bonn
 Applied Micro Workshop, 2018 University of Bonn
 Field Days: Experiments Outside the Laboratory, 2018 Erasmus University Rotterdam
 GSBE-ETBC Seminar, 2018 Maastricht University
 Association for the Study of Religion, Economics and Culture, 2018 Luxembourg
 International Meeting on Experimental and Behavioral Social Sciences, 2018 Florence
 Culture, Cognition, and Coevolution Lab, 2017 Harvard University
 Behavioral & Experimental Economics Workshop, 2017 Harvard University
 Econometrics Research Workshop, 2017 European University Institute
 Can science enhance ethics in society? Symposium, 2017 University of Amsterdam
 Advances with Field Experiments, 2016 University of Chicago
 Departmental Seminar, 2016 Helsinki Center of Economic Research
 Empirical Micro Seminar, 2016 CERGE-EI Prague
 CREED Seminar, 2016, University of Amsterdam
 Faculty Seminar, 2015, University of Mainz
 CESifo Area Conference on Behavioural Economics, 2015, Munich
 Workshop in Behavioral Public Economics, 2015, University of Vienna
 Organizations & Society Meeting (Keynote), 2015, University of Innsbruck
 Behavioral Foundations of Corruption and Unethical Behavior, 2015, WZB Berlin
 Morality, Incentives and Unethical Behavior, 2015, Rady UC San Diego
 Faculty Seminar, 2014, Stockholm School of Economics
 6th Transatlantic Workshop on the Economics of Crime, 2014, Bocconi University
 NBER Law and Economics Meeting, 2014, NBER

9th Invitational Choice Symposium, 2013, Erasmus School of Economics
 Research Seminar in Law and Economics, 2013, University of Lausanne
 Tinbergen Institute Micro-Seminar, 2013, Erasmus University Rotterdam
 Faculty Seminar, 2013, NHH Norwegian School of Economics Bergen
 Psychology and Economics Seminar, 2012, UC Berkeley
 Stanford Institute of Theoretical Economics Summer Workshop, 2012, Stanford
 Deception, Incentives & Behavior Symposium, 2012, San Diego
 Fotres Forensic Psychology & Psychiatry, 2012, Zurich
 ETH D-GESS Seminar, 2012, ETH Zurich
 International ESA Conference, 2011, Chicago
 OB Brownbag Seminar, 2011, University of Lausanne
 Decision Processes Colloquia, 2010, Wharton School, University of Pennsylvania
 Advances with Field Experiments, 2010, Wharton School, University of Pennsylvania
 International Meeting on Experimental and Behavioral Economics, 2010, Bilbao
 Psychology and Economics Seminar, 2009, UC Berkeley
 Department Seminar, 2009, Anderson School of Management UC Los Angeles
 Research Seminar, 2009, UC Santa Barbara
 Department Seminar, 2009, UC Santa Cruz
 Research Seminar, 2009, Rady School of Management UC San Diego
 International Taxation Research Seminar, 2009, University of Innsbruck
 Human Relations, Reciprocity, and Incentives in the Workplace, 2008, Rotterdam
 IZA Workshop on Behavioral Labor Economics, 2008, Bonn
 International Meeting on Experimental and Behavioral Economics, 2008, Alicante
 Behavioral and Experimental Economics Seminar, 2007, University of Zurich
 International Meeting on Experimental and Behavioral Economics, 2007, Malaga
 Reciprocity: Theories and Facts, 2007, Verbania
 Brown Bag Lunch Seminar, 2007, University of Innsbruck
 Silvaplana Workshop in Political Economy, 2006, Silvaplana
 IAREP-SABE Congress in Behavioural Economics, 2006, Paris
 Brown Bag Seminar, 2006, University of St.Gallen
 Workshop in Behavioral Public Economics, 2005, Copenhagen
 Zeuthen Workshop in Behavioral Economics, 2005, Copenhagen
 Swiss Society for Economics and Statistics, 2005 Annual Meeting, Zurich

Presentations to Non-academic Audiences

Academy of Behavioral Economics, 2020, GDI Rüschlikon
 Gottlieb Duttweiler Institute, 2020, Zurich
 BEworks Inc. Visiting Scholar Session, 2018, Toronto
 Academy of Behavioral Economics, 2018, GDI Rüschlikon
 Senior Citizens' University, 2016, University of Zurich
 Swiss Financial Market Supervisory Authority (FINMA), 2015, Bern
 Seminar: Compliance in Financial Services, 2015, Europe Institute UZH, Zurich

Gottlieb Duttweiler Institute, 2015, Zurich
 Zurich Behavioral Economics Network, 2015, Zurich
 Chartered Financial Accountants Switzerland, 2014, Zurich
 Tertianum (retirement home), 2014, Zurich
 Migros Group Strategy Meeting, 2014, Zurich
 Cantonal Regulatory Commission for Education and Health, 2014, Zurich
 Advisory Board Department of Economics, 2014, Zurich
 TEDxVaduz, 2013, Art Museum Lichtenstein Vaduz
 Penal Institution of Pöschwies, 2013, Zurich
 Advisory Board Department of Economics, 2012, Zurich

Professional Activities

Referee for Journals

American Economic Review, American Economic Review Insights, Behavioural Public Policy Econometrica, Economic Inquiry, Economic Journal, Environmental and Resource Economics, European Economic Review, European Journal of Political Economy, Experimental Economics, Games and Economic Behavior, International Economic Review, Journal of Economic Behavior and Organization, Journal of Economic Psychology, Journal of Finance, Journal of Political Economy, Journal of the Economic Science Association, Journal of Public Economics, Journal of the European Economic Association, Labour Economics, Leadership Quarterly, Management Science, Nature Communications, Nature Human Behavior, Quarterly Journal of Economics, Review of Economics and Statistics, Review of Economic Studies, Scandinavian Journal of Economics, Science Advances

Referee for Research Proposals

Austrian Academy of Sciences, Agence Nationale de la Recherche, Deutsche Forschungsgemeinschaft, Netherlands Organisation for Scientific Research, Israel Science Foundation, Swiss National Science Foundation

Organization of Conferences and Seminars

2025	European Winter Meeting of the Econometric Society (Scientific Program Committee)
2018 – present	Zurich Workshop in Economics and Psychology
2011 – present	Experimental and Behavioral Economics Seminar
2018 – 2022	Empirical Legal Research Workshop, University of Zurich
2010	Academia-Engelberg: 9th Dialogue on Science “Challenging Democracy”